Thanks Dave and Danny,

Our staff did not have the time to do a deep cleaning and yet your NewEraSOS products (<u>Dr. KlarX Calci-Cure</u>, <u>EnCapX Floor and Drain</u>, and <u>NewEraSeal Finest</u>) helped reduce staff cleaning time, reduce odors, and cleaned the grout lines while doing normal cleaning of the floors.

We used Dr. KlarX Calci-Cure to clean the calcium and mineral deposit in the bathrooms, drinking fountains, and staff breakroom. Most of the deposits were cleaned on the

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first application. Around the urinals (floors, partitions, and walls) and some of the sinks needed a second and third application.

The staff also used EnCapX Floor and Drain to help clean the bathrooms, tile floors, and staff breakroom. Our previous cleaner would mask the urine odor in the bathrooms. Since using EnCapX Floor and Drain, the urine smell is gone and does not come back in between cleaning. We have also noticed that the grout lines are cleaner.

After our normal cleaning, we applied NewEraSeal Finest to the urinal, the partitions between the urinal, sinks, countertops, faucets, and the mirror behind the sinks. Finest has made future cleaning of these surfaces to be much easier and quicker.

After our normal cleaning, we applied NewEraSeal Finest to multiple surfaces. Our staff went from dusting the surface every day to dusting once a week.

One of the staff members took it upon herself to apply Finest to a stainless-steel sink in the craft room. She said that the sink was sooooo much easier to clean.

Thanks to your products, we went from 32 hours of staff time per building to around 24 hours per building. This has provided great savings to the company and we have been able to add more cleaning locations with the same amount of staff.

Best,

Manny L.A. CA